

# Thibault Patrouillat

After several years working as a Freelance for a variety of industries and types of missions, I wish to apply my knowledge in new challenge by entering the blockchain industry.

Passionate about user needs and new features to address, I would like to join your Product team.

## EXPERIENCES

### **Freelance - Product Owner / Manager, Innovation & Sustainability Consultant** Mainly in Paris (FR), since June 2018

Worked for several industries, from banking and insurance to energy. Some of my clients: Crédit Agricole, France TV, Engie, Enedis, Pfizer, GRT Gaz, Purina, Schoolab, United Nations, French Ministry... Visit my website to have a more exhaustive list.

#### **Product:**

- Managed backlog and sprint rituals with the team and secured the product roadmap.
- Animated workshops to help the designers understand users' expectations and needs.
- Helped the developers on continuous improvement while prioritising new features.
- Communicated with stakeholders to handle product and project management.
- Assisted the Scrum Team to understand APIs requirements and technical specs.
- Managed dedicated teams to validate acceptance criteria before product release.

#### **Innovation & Sustainability:**

- Took clients' briefs to understand missions' scope, expectations and deliverables.
- Managed products and services developments with a focus on users' needs.
- Designed several hackathon and events (5+) of 1000-3500 participants.
- Facilitated and designed 20+ hackathons and workshops (ideation processes).
- Created trainings (Design Thinking, OKR, Business Model, Project Management, Agile).
- Assessed companies on their internal organisation, processes, and impact.

### **Raise - Startup Program Manager**

Paris (FR), Jan 2019 - Apr 2019

Part of RaiseSherpas, a dotation fund aiming to be an acceleration for scale-ups:

- Analysed and assessed startups if they could benefit from the loan of honour (100k€).
- Advised them and managed relations with partners to bring solutions to their challenges.
- Managed tools implementations and projects selection for the David with Goliath contest (contest celebrating the best French alliance between a company and a startup).

### **Clickup - Founder**

Lausanne (CH) / Paris (FR), July 2017 - July 2018

Proposed a micro-finance tool powered by advertising to help crowdfunding platforms and associations by allowing users to raise money for projects just by watching an advertising video.

- Worked closely with our developer to discuss technologies to use, to improve UX/UI and to install an environment for the product development while gathering users' feedbacks.
- Worked on the business plan and the financial forecasts, while securing partnerships.
- Pitched the business at several events and contests

### **Accenture - Open Innovation Analyst (intern)**

Paris (FR), Feb - July 2017

### **Li Lian International - Project Manager**

Hong Kong (HK), Sept - Dec 2016

## EDUCATION

### **Ecole 42 - Architect in Numerical Technologies (Computer Science)**

Paris (FR), 2021 - Present

### **University of Paris-Saclay - Student-Entrepreneur Degree (D2E)**

Paris (FR), 2018

### **HEC Lausanne - BSc in Management**

Lausanne (CH), 2013 - 2016

Economics, finance, management, entrepreneurship, accounting, strategy, and marketing.

- Events Manager - *Finance Club HEC Lausanne* • Students Representative - *Faculty Council*

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## SKILLS

Expert: Business Model/ Agile (Scrum)/ Design Thinking/ Teamwork/ Empathy/ Project and Product Management

Notions: JavaScript/ Python/ SQL/ C and other languages

## LANGUAGES

French - *Native*  
English - *Fluent (IELTS 7)*  
German - *Elementary*

## CERTIFICATIONS

### **Scrum.org**

Professional Scrum Master & Product Owner (PSM I & PSPO I)

### **The Family**

Lion, Entrepreneurship Program

### **Centrale Paris**

MOOC Project Management (PMI & Agile Specialisations)

### **Coursera**

Certifications in finance, strategy, design, computer science, and analytics.

Course examples:

- HEC/ X - Develop a Tech Startup
- SDA Bocconi - PE/ Venture Capital
- IBM - Data Science Introduction

## INTERESTS

### **Volunteering:**

- Hackathons (eg. Global Techstars Startup Weekend Sustainability & Covid editions, Hack the Crisis France/ Europe)
- Facilitation and trainings (eg. Youth Innovation Summit UNDP, Zero Waster Paris)

**Blockchain & crypto:** Invested (LP) and joined numerous protocols (ie. Ethereum, eg. Badger and 1inch, Binance Smart Chain, Solana, Terra and other promising ones)

**Ice hockey** (11 years).

**Other sports:** Running, hiking, cycling, ski (HEC Lausanne Ski Club) and other sliding sports.

**Travels:** Europe, Asia, North America, North Africa and Middle East.